

**FOR IMMEDIATE RELEASE**  
September 14, 2016

## ***Culhane Meadows Attorneys Author Outsourcing Module for Lexis Practice Advisor®***

NEW YORK CITY – [Culhane Meadows PLLC](#), led by its Chambers-rated co-founder, [James Meadows](#), has contributed the content for LexisNexis’ just-released Lexis Practice Advisor® module on Outsourcing, including articles, checklists and sample annotated agreements related to a wide range of issues encountered in structuring, drafting and negotiating outsourcing transactions. Lexis Practice Advisor® is a leading resource on contract drafting and other transactional law matters written by seasoned practitioners who share practical, in-depth advice. LexisNexis invited Meadows to create this new product for its subscribers due to his in-depth knowledge and prolific writing and speaking on outsourcing and technology law topics. He was assisted in providing this content by fellow partners, [Kelly Culhane](#), [Heather Haughian](#), [Ajay Mago](#) and [Terese Connolly](#).



“It was an honor to be asked to participate in this initiative by an industry leader like LexisNexis,” says Meadows. “There are many outsourcing practitioners nationwide and the invitation for our team to prepare this content reflects the impressive caliber of experience that our Outsourcing practice group brings to the table.”

Outsourcing is the contracting out of a company’s non-core activities or functions to a third party. It can free up cash through effective cost reductions, increase personnel efficiency and free up time and facilities in favor of activities in which the company has a competitive advantage. Outsourcing deals are complex and require careful consideration to achieve the established goals. LexisNexis’ new outsourcing module is intended to serve as an invaluable resource for in-house and other counsel seeking to gain a better understanding of these types of transactions. Practice Notes (articles) prepared by Culhane Meadows span the full lifecycle of an outsourcing deal, ranging from the planning and procurement process (including due diligence) to drafting and negotiating the deal (for which the annotated master services agreement provides issue-by-issue coverage), including consideration of various issues and alternative strategies along the way.

Meadows has practiced outsourcing and technology law for over 30 years. He is ranked as one of America’s leading Outsourcing lawyers by both *Chambers Global* (since 2007) and *Chambers USA* (since 2006), published by Chambers & Partners. He is a Past Chair of the Technology Law Section of the State Bar of Georgia, and a Past Appointee and Secretary to the Information Technology Law Committee of the New York City Bar.

Culhane Meadows offers an alternative – yet highly experienced – approach to outsourcing transactions, aiming to provide powerful and time-tested strategies for drafting and negotiating a

full range of Information Technology and Business Process Outsourcing deals. The firm's Outsourcing team has deep industry experience with transactions that succeed by creating viable long term relationships balanced with flexibility to adapt effectively to accommodate change and reflect values held commonly by both the customer and the service provider.

#####

### **About Culhane Meadows PLLC**

This innovative full-service national business law firm was born out of a desire to find real solutions to problems within the legal marketplace, all to make life easier for its clients and to give its partners a better way to practice their profession. With attorneys based in the major business markets of Atlanta, Austin, Chicago, Dallas, Houston, New York and Washington, DC, Culhane Meadows serves clients who enjoy exceptional and highly-efficient legal services provided exclusively by partner-level attorneys with significant experience and training from large law firms or in-house legal departments of respected corporations. Partners understand that every client matter, regardless of size or industry, exists within the framework of a larger set of objectives—market demands, cultural diversity, financial limitations, social/marketing goals, or regulatory requirements. To address these diverse challenges, Culhane Meadows is committed to cultivating and maintaining cross-disciplinary, client-centered teams of lawyers with extensive legal and real-world experience. Practice areas include but are not limited to: Business Bankruptcy & Restructuring, Financial Services & Lending, Franchise & Distribution, Government Relations & Regulatory Compliance, Labor & Employment, Business Process Outsourcing, Real Estate, Tax Law, Trademarks & Brand Protection, Advertising & Marketing, Information Technology Outsourcing, Privacy & Data Security, Social Media & Intellectual Property Rights, Arbitration & Mediation, and Trial Court Litigation (State & Federal). *U.S. News & World Report* has included Culhane Meadows among its list of the country's "Best Law Firms" in its annual rankings since 2014.

### **About Lexis Practice Advisor®**

[Lexis Practice Advisor®](#) is a comprehensive practical guidance product for attorneys who handle transactional matters, helping them get a head start on drafting, simplify routines, and stay current on issues. It offers expert guidance, practice notes, model documents, legal analysis, emerging issues and primary materials on a given topic within one easy-to-use interface. Its expert content is vetted and developed by an in-house team of experienced attorneys in partnership with expert attorneys practicing every day in leading firms and corporate legal departments – allowing users to benefit from leading expertise, fresh perspectives and recent trends. Lexis Practice Advisor is powered by market-leading technology and integrated with the LexisNexis portfolio of next-generation legal information solutions on Lexis Advance®. The comprehensive practical guidance portfolio from Lexis Practice Advisor includes Banking & Finance; Business & Commercial; California Business & Commercial; Corporate Counsel; Financial Restructuring & Bankruptcy; Intellectual Property & Technology; Mergers & Acquisitions; Real Estate and Securities & Capital Markets.

**About LexisNexis® Legal & Professional**

LexisNexis Legal & Professional is a leading global provider of content and technology solutions that enables professionals in legal, corporate, tax, government, academic and non-profit organizations to make informed decisions and achieve better business outcomes. As a digital pioneer, the company was the first to bring legal and business information online with its Lexis® and Nexis® services. Today, LexisNexis Legal & Professional harnesses leading-edge technology and world-class content, to help professionals work in faster, easier and more effective ways. Through close collaboration with its customers, the company ensures organizations can leverage its solutions to reduce risk, improve productivity, increase profitability and grow their business. Part of Reed Elsevier, LexisNexis Legal & Professional serves customers in more than 175 countries with 10,000 employees worldwide.